#### NexGen IoT Acceleration Lab (Advance Project Acceleration WG) IoT Support Committee (Third Meeting)

# Agenda

Date:	9:00-10:30, Tuesday, December 6, 2016		
Location:	Ministry of Economy, Trade and Industry Main Building B2F Auditorium		
Proceedings	: Activity Report and Future Action Plans of NexGen IoT Acceleration Lab		

[Handouts]		
Material #1:	Member List	
Material #2:	Activity Repo	rt and Future Action Plans
	of NexGen Io	T Acceleration Lab
Reference Ma	terial #1:	Lists of projects to be supported/selected
		through 2nd IoT Lab Selection
Reference Ma	terial #2:	Implementation State of IoT Lab Demonstration
		by Themes

#### NextGen IoT Acceleration Lab IoT Support Committee Member

<chairman></chairman>	
Kazuhiko Toyama	Representative Director and CEO,
	Industrial Growth Platform, Inc.
<b>4</b> 1 1	
<member></member>	
Fujiyo Ishiguro	President and CEO, Netyear Group Corp.
Hiroaki Nakanishi	Chairman of the Board, Representative Executive Officer, Hitachi, Ltd.
Dr. Jun Murai	Dean/Professor, Faculty of Environment and Information Studies, Keio University
Junichi Tsujii	Director, Artificial Intelligence Research Center
Makiko Eda	Representative Director and President, Intel K.K.
Makoto Takahashi	Executive Vice President, Representative Director, KDDI CORPORATION
Marco Annunziata	Chief Economist, General Electric
Masaaki Tanaka	Senior Global Advisor, Pricewaterhouse Coopers International
Paul Daugherty	Chief Technology Officer, Accenture plc
Peter Fitzgerald	Japan Managing Director, Google Inc.
Shinichi Koide	Executive Vice President, salesforce.com, inc.
	Chairman and CEO, salesforce.com Co., Ltd.
Soichi Kariyazono	Chairman, Japan Venture Capital Association
Tadao Nagasaki	Representative Director and President,
	Amazon Web Services Japan K.K.
Taizo Son	President & CEO, Mistletoe, Inc.
Takayuki Hashimoto	Vice Chairman, IBM Japan, Ltd.
Takeshi Natsuno	Guest Professor, Graduate School of Media and Governance, Keio University
Taro Shimada	Senior Executive Operating Officer & Division lead,
	Digital Factory / Process Ind. & Drives Division, Siemens K.K.
Tatsuya Harada	Professor, School of Information Science and Technology,
	The University of Tokyo
Tony Blevins	Vice President, Apple Inc.
Dr. Udo Wolz	President and Representative Director, Bosch Corporation
Wayoh(Kazuhiro) Suzuki	Managing Director, Strategic Solution and Business,

	Development, Cisco Systems G.K.
Wataru Baba	Vice President, Chief Innovation Officer, SAP Japan Co., Ltd.
Yasufumi Kanemaru	Chief Exective Officer, Future Architect, Inc.
Yasuyuki Higuchi	Chairperson, Microsoft Japan Co., Ltd.





# Activity Report and Future Action Plans of NexGen IoT Acceleration Lab (Discussion Issues)

# December 6, 2016 Commerce and Information Policy Bureau Ministry of Economy, Trade and Industry

# Activities of NexGen IoT Acceleration Lab

# **Today's Discussion Topics**

### Activity Report

In order to create new IoT business models, and discover and develop IoT platform creators so that they can serve as a driving force for new growth, the IoT Acceleration Lab aims to

- ① provide short term project support and business matching support,
- ② expand activities to mid and long term project support and regional/global collaboration, and link these activities organically.

### Future Action Plans

- How to build platforms for large companies, venture companies, and overseas companies to collaborate with each other...
- <u>At this time, determine which areas or what specific solutions for social</u> problems to place importance on.

<**Keyword**> ··· *P*30~37

- ◆ Award type support (Task setting)
- Platform construction
- Participation of overseas companies
- Regulatory reform for broad areas
- Human resource development
- Linkage with private sector VC support
- ◆ Reinforcement of distribution inside and outside 内外への発信強化

# **IoT Acceleration Consortium**

<ul> <li>In response to the era of IoT/Big Data/AI, the "<u>IoT Acceleration Consortium</u>" was established as an organization led by the private sector to promote use of IoT in industry, government, and academia beyond the framework of individual companies and industries. (Established on Friday, October 23, 2015)</li> <li>Makes proposes on technological development use of IoT, solutions for policy issues, etc. Presently, there are more than 2500 member companies.</li> </ul>				
General Meeting       Chairperson Vice Chairperson Vice Chairperson       Jun Murai       Dean/Professor, Faculty of Environment and Information Studies, Keio University         Steering Committee (15 members)       Vice       Hiroo Unoura       President and CEO of NTT				
2,544 members such as participating companies, etc. (As of October 31)	Hideyuki Okubo Noboru Koshitsu Mitsunobu Koshi Hiroshi Saito Masao Sakauchi Toshiyuki Shiga	ElectricNoboru KoshitsukaProfessor, University of Tokyo Graduate SchoolHikaru DomotoVice Chairman, NHKMitsunobu KoshibaPresident, JSRHideyuki Tokuda Sawako NoharaProfessor, Keio University Graduate SchoolHiroshi SaitoVice President, HitachiSawako Nohara Chairman, National Institute of Information and Communications TechnologyChikamoto HodoChairman, Accenture		
Technology Development WG (Smart IoT Acceleration Forum)Advanced Model Businesses Promotion WG (IoT Acceleration Lab)IoT Security WG Pomotiny WG Promotion WG Promotion WG Promotion WG				
standardization of IoT-related model business technologies such as networks of business		Support creation of advanced model businesses, improvement of business environment through regulatory reform, etc.	Review guidelines on network connection of IoT equipment, etc.	Review tasks of areas with high data flow needs, etc.
Coope -ration Coope -ration				

Ministry of Internal Affairs and Communications, Ministry of Economy, Trade and Industry, etc.

# **IoT Acceleration Lab**

The IoT Acceleration Lab supports the following projects through (1) financial support, (2) regulatory support (review of regulations, establishment of rules), and (3)business matching Short-term outstanding projects by individual companies and IoTAcceleration Mid and long-term projects participated by multiple companies Aiming at social implementation Presently, there are more than 2500 member companies. IoT Acceleration Consortium **Details of support** General assembly participated by Steering Committee (15members) **Financial support Regulatory support** Corporate 600 companies, 760 persons collaboration support IoT Lab Demonstration IoT Lab (Test bed demonstration) Connection →Support mid and long-term thematic projects (Business matching) Tech. Dev. WG for Acceleration by multiple companies Lab (Smart IoT **Specific WG** (Advanced Project Acceleration **IoT Lab Selection** Forum) Acceleration WG) →Organize matching JIPDGC (IoT Project Selection Meeting) events for Development & Creation of Established companies, research demonstration, advanced project, according to →Support short-term individual project organizations, and Improvement of and issues biz environment municipals. standardization • Security WG of IoT-related such as regulatory • Data technologies such reform distribution WG [Topics (Draft)] as a network Support Public Committee Manufact Medical Finance Smart infrastructure/ Mobility Enerav uring (\*) health (\*\*)house construction Provide advice, and Administ Industrial Educational Logistics Aariculture Tourism -ration safetv services administrative recommendations on regulations and systems, etc. \* Work closely with Robot Revolution initiative \*\*Work closely with Study Group on FinTech to IoT projects

# **IoT Support Committee Members**

<chairman></chairman>	
Kazuhiko Toyama	Representative Director and CEO, Industrial Growth Platform, Inc.
<members></members>	
Fujiyo Ishiguro	President and CEO, Netyear Group Corp.
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Wayoh (Kazuhiro)	Managing Director, Strategic Solution and Business,
Suzuki	Development, Cisco Systems G.K.
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Paul Daugherty	Chief Technology Officer, Accenture plc
Marco Annunziata,	Chief Economist, General Electric
Jun Murai	Dean/Professor, Faculty of Environment and Information Studies, Keio University

# Activities of IoT Acceleration Lab (Outline)

In order to create new IoT business models, and discover and develop IoT platform creators so that they can serve as a driving force for new growth, the IoT Acceleration Lab aims to provide short term project support and business matching support, and expand activities to mid and long term project support and regional/global collaboration, and link these activities organically.



# **Activities and Future Schedule**

### **1** IoT Lab Selection

February 7 1<sup>st</sup> IoT Project Selection Meeting  $2^{nd}$  IoT Project Selection Meeting  $\star 1$ July 13 March 13  $3^{rd}$  IoT Project Selection Meeting  $\star 3$ 

### **(2)** IoT Lab Connection

- 1<sup>st</sup> matching event [Themes: Factory and tourism] January 28
- $2^{nd}$  matching event [Themes: Healthcare, sports, logistics, distribution and infrastructure]  $\star 1$ July 31
- $3^{rd}$  matching event [Theme: Smarthome and mobility]  $\star 2$ October 5
- 4<sup>th</sup> matching event [Theme: Fintech, education and agriculture] **\***3 March 13

[Big Data Analysis Contest]

- February 7 1<sup>st</sup> Award-giving Ceremony
- October 5  $2^{nd}$  Award-giving Ceremony  $\bigstar 2$

### **③ IoT Lab Demonstration**

[FY2017 Demonstration] May 31 Deadline for application

- FS (feasibility study) survey From June
- Start demonstration From April

# (4) Local IoT Acceleration Labs

July 31 1<sup>st</sup> Selection March 13

#### $2^{nd}$ Selection $\bigstar 3$

### **(5)** IoT Lab Global Connection

October 4-7 1<sup>st</sup> matching [ASEAN, India, Israel]  $\star 2$ March 13 2nd matching  $\pm 3$ 

[Held jointly with CEATEC]

October 4-7 Exhibition by selection winners  $\star 2$ 

[FY2016 Demonstration] From April Start public invitation and demonstration

% Events marked with the same numbers ( $\star$ 1,  $\star$ 2,  $\star$ 3) are held at the same time

# Outline of IoT Lab Selection (Advanced IoT Project Selection Meeting)

- Scout and select advanced IoT projects to be supported such as <u>①Financing</u>, <u>②Mentor dispatching</u>, <u>③</u>
   <u>Deregulation and standardization</u>, jointly by government agencies, financial institutions, venture capitals, etc.
- Select advanced projects from the perspectives of growth, leadership, repercussion, social development, etc. Selected and awarded during the "3<sup>rd</sup> IoT Project Selection Meeting" held on March 13.
- Changes made from the 1<sup>st</sup> and 2<sup>nd</sup> meetings were <u>new horizontal platform framework and regional</u> <u>economic revitalization framework were set.</u>

Target groups: All advanced projects usingTargettechnologies such as the IoT		3rd Advanced IoT Project Selection Meeting Schedule	
Groups and Items Evaluated	<ul> <li>(All types of businesses, including large enterprises, small and medium enterprises (SMEs), and individuals)</li> <li>Items evaluated: The following are evaluated</li> <li>(1) Growth potential (2) Openness</li> </ul>	Nov. 1- Dec.15 Start accepting applications	
	(3) Sociality (4) Feasibility of realization	Late Jan. (Scheduled) Screening results 1st Screening (documents)	
	The following three types of support are available (multiple	Screening results announced	
Support Details	<ul> <li>types allowed)</li> <li>(1) Financial support</li> <li>(2) Continuous, one-on-one support from mentors</li> <li>(3) Support related to regulatory reform and standardization <ul> <li>(Support in completing procedures for use of systems such as the System to Remove Gray Zone Areas and the System of</li> </ul> </li> </ul>	Early to mid Feb (Scheduled) 2nd Screening (Non-disclosed presentations) Mar. 13 Selection Meeting	
	Special Arrangements for Corporate Field Tests, research and demonstrations for regulatory reform and standardization, etc.)	@Hitotsubashi Hall [Open presentations]	
		(Final presentation screening) 5-10 candidates	
	If an applicant desires, it is possible to share the contents of one's application with	March to April onwards	
Sharing Application	<ul><li>(1) participating support organizations and</li><li>(2) Lab members.</li></ul>	[Financial Support] [Mentor Support] [Support for regulatory reform	
Content	*Entities which are not selected for the final selection can transmit the details of their projects to supporting institutions, Lab member companies, etc.	Decide support for projects one by one projects one by one by one discussions	

# IoT Lab Selection Awarded Projects

The first and second Lab selections gathered a total of **405** applications, from which **29** finalists were selected. Presentations open to the public were given by the finalists and outstanding projects were awarded prizes. Support for finalists have also started. For details of projects, refer to Reference Material #1 Funding support : A total of 16 companies applying for NEDO/IPA support (NEDO: 8 companies, IPA: 8 companies) have been selected for funding. Projects to receive

funding support : A total of 16 companies applying for NEDU/IPA support (NEDU: 8 companies, IPA: 8 companies) have been selected for funding. Projects to receive funding support by other participating support organizations are also gradually being decided..

Mentor support : Four companies have already been selected. Another four are currently being screened for selection.

Regulatory support, etc. : Clarification of deregulations based on the system for resolving gray zones and revision of laws and regulations have started for four companies.

#### ★ Grand Prize★ UniFa Corporation

-Supporting the digitalization of services for monitoring the premises of nursery schools-Activities at nursery schools are supported using smartphones/sensors/robots, etc. So that even inexperienced nursery school teachers are able to take care of children safely.

Specifically, the company is currently developing services such as the **digitalization of handwritten documents which tend to pose as huge work burden** (Communication notebook/afternoon nap check table, temperature sheet, etc.)m ) **and support for monitoring of children during their afternoon naps which have the risks of fatal accidents** 

(using video camera/bed sensor).



Selected for IPA fund/mentor support
 Resolves gray zones of Child Welfare Act

#### ★Special Jury Prize★ exMedio Inc.

-Technology for recognizing ophthalmic disorders using image and data from medical interviews-

For non-ophthalmic disorders, **develop AI enabling automatic identificat** and diagnostic support of eye diseases using images and medical examination data, and mount to mobile apps "Memiru chan".

#### **Second Prize** Phoenix Solution Co., Ltd.

-World's-first RFID tag that is readable even through the metal to which it is attached-Phoenix has developed special metal tags which can be read using normal readers, especially behind metals and in laminated states. The company aims to apply it to supply chains for improving work efficiency and reducing management costs in industries using high volume of metallic materials such as manufacturing, construction, lease, distribution, infrastructure and facilities, etc., and also further expand uses through linkage with sensors, drones, etc. This is the first technology of its kind in the world. By developing various types of tags, the companies is aiming at extensive dissemination around the world, and realizing the IoT of metal products.



 NEDO funding decided (Compact metal RFID)

#### ★ Second Prize★ Zenrin Co., Ltd.

-Demonstration project concerning information on three-dimensional aerial maps toward the realization of safe drone flight over city areas-The company is aiming to develop an automatic drone flying support system as an infrastructure for realizing "contact flight in manned regions such as city areas, etc." as the ultimate usage of drones. (Level 4)

In this project, the company aims to realize **"3D maps of the sky**" including recommended flight routes and obstacles, as well as develop technologies enabling safe drone flight in manned regions by he real-time tracking of drones deviated from their routes by **gathering and analyzing drone probe information**.





#### Progress of project

•NEDO funding decided (3D map construction technology)



**Progress of project** 

Selected for IPA fund/mentor support

10

• New business has been developed through the projects selected in the 1st Lab Selection.



# **IoT Lab Selection List of Finalists**

### 1<sup>st</sup> Selection Finalists

### 2<sup>nd</sup> Selection Finalists

Applicant	Name of Project	Applicant	Project	
*Grand Prize* Liquid. Inc.	Personal authentication of foreign tourists by fingerprints (payment.verification)	★ Grand Prize ★ UniFa Corporation	Supporting the digitalization of services for monitoring the premises of nursery schools	
* Second Prize * Aba Inc.	Excretion detection sheet "Lifi" to decrease the burden of nursing	★ Second Prize★ Phoenix Solution Co., Ltd.	World's-first RFID tag that is readable even through the metal to which it is attached	
<b>*Second Prize*</b> Routrek Networks, Inc.	Agricultural system optimizing control of water and fertilizer for drip irrigation		Demonstration project concerning information	
★ Special Jury Prize★ EverySense Japan, Inc.	Commercialization of data exchange market in Japan and US	* Second Prize * Zenrin Co., Ltd.	on three-dimensional aerial maps toward the realization of safe drone flight over city areas	
OMRON Corporation	Build trading system for real time sensor data distribution	★ Special Jury Prize★ exMedio Inc.	Technology for recognizing ophthalmic disorders using images and data from medical interviews	
ZEROBILLBANK LTD	Convert individual ideas and actions to visible values (coin) utilizing blockchain		Realize a community for conveying our	
Hottolink, Inc.	To be a global player of SNS big data from	Orylab.Inc.	existence using avatar robot OriHime	
Strobo Inc.	Japan Smart chair visualizing body conditions by	GNN Machinery Japan	Raw concrete quality continuous management system (Smart agitator)	
BSIZE Inc.	pressure sensors Realize new communication business for IoT	DeNa.Co.Ltd.	Realize personal shopper service for reinforcing regional consumption eco system	
AFRO Co., Ltd.	Business optimization of taxi using smartphone	smart-FOA	IoT age data flow information infrastructure "FOA system" for boosting the manufacturing industry in Japan	
Social Impact Research Co., Ltd.	Automated system that can be used by anyone to provide asset management advise for achieving profits and social development	Konica Minolta, Inc.	Home medical care support system by non- contact respiratory sensing.	
Graduate School of Information Science and Technology, Hokkaido	Realize individual medical services utilizing health data	Aerosense Inc.	Realize safe, simple, and high precision 3D modeling operations	
University Cerevo Inc.	Realize inexpensive home security	JVC KENWOOD	Build health management and remote diagnosis service by self recording breathing sounds	
SONY Corporation	Realize display devices suited to the IoT era	Current Mariliant Tran	Realize regional revitalization by space	
Wireless Power Transfer Consortium for Practical	Practical Applications(WiPoT) Practical demonstration of long-distance	Space Market, Inc.	sharing business and create micro- entrepreneurs	
Application (WiPoT)	microwave radio transmission system	ABEJA	Research and development of data system capable of comprehensively managing	
Acadia Systems Inc.	Individual exercise program based on physical conditions		complicated data for IoT society	

# Specific Progress of Finalists (Reassessment of Regulations)

## Regulation support on 4 cases developed through IoT Lab Selection

#### Liquid. Inc.

AFRO Co., Ltd.

#### -Personal authentication of tourists to Japan using fingerprint. (For settling payments, personal identification) -

Development of biometric authentication system capable of personal identification just from fingerprints. By categorizing fingerprints using artificial intelligence according to characteristics, the system is able to realize 1 million authentications in just 0.05 seconds. Currently, this takes about several hundred seconds. Authentication using two fingers reduces the risks of mis-authentication by 1/1 trillion. Already, the company carries out verifications of personal identification and payment settlement, etc. using fingerprints only at hotels and shops (no passport and credit cards needed) for tourists to Japan by working together with leading hotels, etc. in this project.

#### Clarified how to use the fingerprint authentication system developed by Liquid for checking passports at check-in.

#### -Enhancement of work efficiency of taxis using smartphones-

Development of application mounting taxi meter functions to smartphone. Application connected to the car for enhancing driving and work efficiency by not only acquiring information on driving distance and calculating taxi fares, but also automating daily reporting work normally done by hand (taxi usage information, and immediate tracking of the service status of taxis (place, whether customer on board, etc.). These sophisticated functions can be realized at much lower costs than building a special device.

#### Clarified the specific requirements for "electronic sealing" of taxi meters.

**UniFa Corporation** 

#### -Supporting the digitalization of services for monitoring

-Development/commercialization of display

#### the premises of nursery schools -

The company is currently developing services such as the digitalization of handwritten documents which tend to pose as huge work burden (Communication notebook/afternoon nap check table, temperature sheet, etc.)m) and support for monitoring of children during their afternoon naps which have the risks of fatal accidents (using video camera/bed sensor). Activities at nursery schools are supported using smartphones/sensors/robots, etc. So that even inexperienced nursery school teachers are able to take care of children safely.

#### Clarified that digitalization of "account books" based on the Child Welfare Act is possible.

**SONY** Corporation

#### devices suitable for IoT age-

Aim to commercialize laser type display devices which do not require focusing (focus free) and considered to be an effective display device for the IoT community, and promote its spread in the IoT age.



zone!



**Resolved** gray

<u>Resolved gray</u>



zone!

zone!



# **IOT Lab Connection** Matching Events for Promotion of Corporate Collaborations (Solutions Matching)

- The <u>matching event</u> was held <u>for enterprises aiming to create new business models</u> such as member companies with seeds or needs, and associations and municipalities to meet others with related <u>business</u> <u>models, technologies, and services</u> to promote the creation of businesses leading to ideas required for realizing the business models and applying them in society.
- The theme of the first event (January) was (1)Tourism (2)Manufacturing. That of the second event (July) was (1)Healthcare (medical care/health) and Sports, and (2)Logistics, distribution and infrastructure. That of the third (October) was (1)Smart homes (2)Mobility and this event was held at the CEATEC hall.

## **Details of 2nd event**

Date: Sunday, July 31, 2016, 10:30-16:45 Venue: Tokyo Hitotsubashi Hall (Hitotsubashi University) Co-hosts: IoT Acceleration Lab and METI Support entity: Ministry of Land, Infrastructure, Transport and Tourism / Japan Sports Agency Participating municipalities: Tokyo, Chiba Pref. Chiba City, Kanagawa Pref. Kawasaki City, Nagano Pref. Matsumoto City, Mie Pref.Hyogo Pref. Kobe City, Shimane Pref., Fukuoka Pref. Fukuoka City

# 1 Business Matching (1:1 Matching)



Based on the needs and seeds submitted by the participants society. in advance, <u>a list of matching</u> <u>companies was created prior to the</u> <u>event. 15-minute private sessions</u> were held on the day. Approx. 183 companies/organizations participated. Approx. 518 matches were carried

**2** Presentation Matching (1:N Matching)



**Popular matching companies**, etc. **presented** their seeds and needs to the general public. **Meetings were held with interested enterprises at the venue.** 

7 government agencies and companies presented Approx. 300 participants

#### 3 Municipalities Booth Matching (Municipalities : N Matching)

out



Booths were set up by municipalities. Companies/organizations interested in municipality's seeds and needs held meetings at the venue.

# **IOT Lab Connection** Matching Events for Promoting Corporate Collaborations (Solutions Matching)

### [1st event] Thursday, January 28, 2016 @Tokyo Hitotsubashi Hall (Hitotsubashi University)

Theme: Tourism, manufacturing (Smart factories)

About 190 companies/organizations participated, and about 550 matchings were carried out.

(Average of questionnaire results)

No. of companies who interchanged with each other: 10.6 companies

No. of companies planning to continue interchange: 3.6 companies

#### [2nd event] Sunday, July 31 @Tokyo Hitotsubashi Hall (Hitotsubashi University)

Theme: Healthcare (medical care/health), sports, distribution, logistics, infrastructure About 183 companies/organizations participated, and about 518 matchings were carried out. Average of questionnaire results)

No. of companies who interchanged with each other: 6.8 companies

No. of companies planning to continue interchange: 3.4 companies

#### [3rd event] Tuesday, October 4, 2016 @CEATEC JAPAN 2016

Theme: Smart home, mobility

About 135 companies/organizations participated, and about 454 matchings were carried out.

(Average of questionnaire results)

No. of companies who interchanged with each other: 6.8 companies

No. of companies planning to continue interchange: 3.0 companies

#### $\rightarrow$ Total for 3 events

About 508 (375 when overlaps are excluded) companies/organizations participated, and about 1,522 matchings were carried out.

#### (Average of questionnaire results)

No. of companies who interchanged with each other: 8.1 companies

No. of companies planning to continue interchange: 3.3 companies

According to the information from the 36 companies responding to the secretariat's survey,

about 16 collaborative partnerships were formed.

Lab member companies who have never participated in matching events to date 1,779/2,123 companies (Approx. 83.8%)

# **Results of Past IoT Lab Connection**

#### NTT DoCoMo × Niigata Institute of Technology × Japan GE × Oki Electric ※Starting point of matching is NTT DoCoMO and Japan GE

NTT DoCoMo which proactively participates in collaborations between different industries, Niigata Institute of Technology which has a strong network with regional manufacturing companies, Japan GE which has an IoT platform for analyzing sensor data of plants, and Oki Electric which has wireless units and modules have jointly launched "Smart Factory City in Kashiwazaki" in the aim to optimize the whole supply chain by sharing data exceeding the realms of companies. As part of efforts to promote the understanding of these activities, the companies plan to start study groups for local companies.

#### Mintomo x Nuance Communications Japan

Collaboration between Mintomo, a venture company developing apps strong in gamification, and Nuance, developing voice and fingerprint recognition technologies, making use of the respective characteristics of the two companies. To prevent the reselling of tickets which is now a social problem, they are developing a digital ticket "KOE-PASS" which allows use only by the purchaser by voice recognition.

#### Others…

#### Software development ventures × companies owning device

Started reviews aiming to combine data gathered from apps and from different devices to enhance the forecast accuracy of applications.

#### Facilities related companies ×leading Internet companies

Started reviews aiming to create new values anticipating future changes in social structures.

#### Device manufacturers × leading companies

Started reviews leading to demonstration tests in the fields of leading companies using new devices developed.

#### Companies owning sensors × leading manufacturers

Started reviews towards new product development using sensors.

In addition to the above, relations are continuing amongst many companies.





# IoT Lab Connection Big Data Analysis Contest

Algorithm development contests where participants compete over the analysis of big data provided by companies, etc. and the accuracy of data analysis using this data are held online to enable ease of participation. Participants are invited widely from the public including students. By analyzing the challenges and data of industry, the contest aims to discover outstanding data scientists, match them with data providers, etc., and at personnel development. The first contest (December 2015 to January) was themed on tourism and aimed at the development of algorithms for predicting the number of tourists. The second content was themed on <u>distribution and retail</u> (development of sales forecast algorithm/new product development).

(Outline of 2nd Contest)

Co-organizers: IoT Acceleration Lab, Ministry of Economy, Trade and Industry (METI) Supporting organizations: Ministry of Education, Culture, Sports, Science and Technology (MEXT), National Institute of Advanced Industrial Science and Technology (AIST), Research Organization of Information and Systems (ROIS) Design/operations : Opt Holdings Date : July 7, 2016 to September 1, 2016 No. of participants : **150** No. of applications : **2,226** (Multiple applications allowed)



#### [Sales forecast]

 $\bigcirc$  Compete over precision to forecast sales data of the latest month from data

[New product development]

 $\odot$  Compete over product development proposals for new sweets liked by men in 30's from data.

CFATEC CFATEC The 2nd Big Data Analysis Contest 表彰式 F雅 経済産業者 IoT推進ラボ Quitacouraises

 $\rightarrow$  University students and working adults won the prizes

# IoT Lab Connection Feedback on Big Data Analysis Contest

- Big data analysis is participated not only by universities, but by many company employees. Personnel specializing in machine learning make up about 30% of all participants.
- Participants are able to experience data analysis using raw data which is directly linked actual business. The contest has received many favorable comments as a place for practicing data analysis.

### **Attributes of applicants**

Out of the **150** applicants,

- Less than 50% are in their 20"s
- 60% are full-time employees, of which more than 60% are IT companies
- 57% are university graduates
- Field of specialty includes machine learning 30%, data mining 22%, time series analysis 10%

### Voices of applicants

- I was able to experience actual business issues and learn the importance of practice than theory and logic. <u>I truly learnt a lot.</u>
- Through this contest, I had the opportunity to observe people buying sweets in my neighborhood, conduct questionnaire surveys on my friends, and so on. Because the themes were related to everyday life, data processing and the results obtained were all very interesting. <u>The whole work was very fun.</u>
- I hope to continue participating in this event. <u>It</u> would be nice if there are more of such opportunities in the future.

# **IoT Lab Demonstration** (Test-bed Demonstrations)

• <u>IoT Lab Demonstration</u> is <u>demonstration project by multiple companies</u> aiming at mid and long term social implementation. They aim to form a platform for sharing and using data exceeding the realms of office, company, and time by identifying competitive areas and collaborative areas. For details of projects, refer to Reference Material #2.

### Flow of IoT Lab Demonstration

① Invite themes (Discover potential needs)	2 FS survey Review demonstration architecture)	③Test-bed demonstration	<pre>④Evaluation/ follow-up</pre>
• Invite <u>themes</u> to be implemented by IoT Acceleration Lab members, etc.	•FS survey will be implemented by clarifying the scope to be implemented by the government and that to be implemented by the private sector.	•Reflect in estimate requirements, etc. of the demonstration projects (Test- bed demonstrations), and implement.	<ul> <li>Implement evaluation and follow-up by <u>support</u> <u>committee</u>, etc.</li> </ul>
Efforts until now• Themes were invited between April 28 and May 31 , 2016, and 25 were proposed.(Proposed themes)• Infrastructure/construction • Manufacturing• Medical/healthcare• Logistics/distribution • Smart homes• Agriculture • Industrial safety• Tourism • Administration	<ul> <li>Based on the proposals, <u>FS surveys will be</u> <u>conducted on 13</u> <u>themes.</u></li> <li>(Examples of themes)</li> <li>Smart home</li> <li>Aircraft</li> <li>Security</li> <li>Distribution</li> <li>Development of mines, etc.</li> </ul>	<ul> <li>In addition to themes that have been implemented so far, demonstrations related to the <u>smartphone and</u> <u>aircraft areas, etc.</u> will be carried out.</li> <li>(Ongoing demonstration themes)</li> <li>Manufacturing (Smart factories)</li> <li>Social infrastructures</li> <li>Industrial safety</li> <li>Administration</li> <li>Medical/health care</li> <li>Distribution/space</li> <li>Service</li> </ul>	<ul> <li>A responsible support committee will be set up for each theme. In the future, the committee will hold meetings twice a year to report the state of implementation, and comments from responsible committee members will be reflected in future efforts.</li> <li>Responsible AI center researchers will be appointed for each theme. Comments on use of AI will be reflected in future efforts, etc.</li> </ul>

Through the demonstrations, the Japanese government is ①<u>Reassessing regulations according to</u> <u>new technologies</u> such as IoT, and ②establishing minimal rules for companies to follow, such as standardized data formats, equipment ID management and authentication rules.

# Local IoT Acceleration Labs

• Regional efforts to promote IoT business as local **IoT Acceleration Lab.** 

Selection Criteria (3 criteria for selection as Local IoT Acceleration Labs)

- 1. Regionality
- 2. Enthusiasm and continuity of municipalities (Scenario for independence, key persons)
- 3. Sense of unity with diversity



### Support for Regional IoT Acceleration Lab

- 1. Grant rights to use "Local IoT Acceleration Lab" mark
- 2. PR to IoT Acceleration Lab members in mail magazines, Lab events, etc.
- 3. Dispatch mentors contributing to realizing/developing regional projects/companies, etc.

\* Review support by cooperating companies and linkage with various grant systems according to business progress.

#### Latest Schedule

#### Jun. 10 Start invitation to apply (Regions submit to METI)

(Note 1) No deadlines are set for the invitations. Applications are accepted and screened all year long.

(Note 2) After selection, mentors and cooperating companies are gathered..

- Jul. 31 1<sup>st</sup> Selection (18 prefectures 11 cities/towns)
- Mar. 13 2<sup>nd</sup> Selection

IoTAcceleration

# First Selection of Applicants for Local IoT Acceleration Labs<sup>20</sup>

• 29 regions were selected as "Local IoT Acceleration Lab". In the future, these local IoT Acceleration Labs and the IoT Acceleration Lab will work together to support and encourage IoT efforts around the country through the dispatch of mentors, etc.



#### (Selected 29 regions)

Sapporo City, Hokkaido Prefecture / Kushiro City, Hokkaido Prefecture / Shihoro Town, Hokkaido Prefecture Miyagi Prefecture / Aizuwakamatsu City, Fukushima Prefecture / Ibaraki Prefecture / Toyama Prefecture Ishikawa Prefecture / Kaga City, Ishikawa Prefecture / Fukui Prefecture / Ina City, Nagano Prefecture Gifu Prefecture / Shizuoka Prefecture / Aichi Prefecture / Mie Prefecture / Kyoto City, Kyoto Prefecture Osaka City, Osaka Prefecture / Kobe City, Hyogo Prefecture / Nara Prefecture / Wakayama Prefecture Shimane Prefecture / Hiroshima Prefecture / Kochi Prefecture / Fukuoka Prefecture Kitakyushu City, Fukuoka Prefecture / Fukuoka City, Fukuoka Prefecture / Kumamoto Prefecture Kagoshima Prefecture / Okinawa Prefecture

# Local IoT Acceleration Labs

#### Summary of Regions Selected in 1st Selection

Local IoT Acceleration Labs can broadly be divided into ①Support types and ②Project types. Diverse efforts are selected according to regional characteristics and tasks, and supported

# **Support Type Labs**

Labs which are formed mainly by municipalities to support companies attempting to carry out IoT business.

#### i) Business contest labs

Focusing on projects, these labs screens degree of completion and innovativeness through competition and supports/awards outstanding projects.

ii) Personnel development labs Focusing on personnel, these labs aim to foster outstanding IoT personnel in the labs.

#### iii) Test-bed labs

Labs which prepare test beds for companies belonging to the labs to freely participate in demonstrations in the aim to create outstanding projects through trial and error.

# **Project type labs**

Labs comprised mainly of companies to carry out one specific project.

#### (E.g.) Hokkaido Shihorocho

•The agricultural IoT device "e-kakashi" developing PS solutions is installed demonstration farms owned by the local Shihoro High School.

The accumulated environment data is biologically and physically analyzed and students learn skills cultivated by using the data. It contributes to the fostering of outstanding agricultural personnel.



•By formularizing cultivation methods (=recipes) using data, aim to transfer cultivation techniques through the high school students, and improve productivity of the whole regions through cross-section development to farmers in the region.

#### $\Rightarrow$ Aim to construct an eco system for creating new IoT business that are independent in the region.

# Local IoT Acceleration Lab Advanced Project (1) : Business Contest type Lab

## Osaka City, Osaka Prefecture

 In Osaka City, small and medium sized companies make up 98% of all companies. In order to create new businesses and services using IoT so that these small and medium sized companies can acquire the ability to make profits and gain competitive strength, the entrepreneur development program "AIDOR" dedicated to IoT business has been launched

 Led by the Advanced Telecommunications Research Institute International(ATR) which conducts studies in the IT area and Osaka Urban Industry Promotion Center which provides supports for various business needs from startup to business transfer, the program aims to brush up businesses by mentoring, etc. It aims to <u>contribute to economic growth</u> <u>in Osaka City by creating new businesses</u>, <u>fostering business minds</u>, <u>etc.</u>

# AIDOR (アイドル) プログラム

Al and Data Oriented Robotic Service



## Kobe City, Kobe Prefecture

- Amidst the major structure changes of industry and society due to the progress of IoT, AI, and big data technologies, Kore City aims to **invigorate Kobe's economy, by supporting IoT startups** by mainly launching acceleration programs.
- Kobe City became the first city in Japan to invite the <u>"500 Startups"</u>
   <u>program</u> to Japan. This program is a top level accelerator (organization to support the development of startups) in the world which provides accelerator programs in Silicon Valley. Kobe City aims to <u>gather many outstanding young generations from inside and</u> <u>outside the country to trigger the flow of people and make Kobe</u> <u>a city where it is easy to start business.</u>



# Local IoT Acceleration Lab Advanced Project 2 : Test-bed type lab

### Aizuwakamatsu City, Fukushima Prefecture

- <u>Aizuwakamatsu City aims to reinvigorate the region through high quality jobs with higher income than Tokyo by</u> <u>concentrating the IT industry in the area</u>, making use of the locational strength of the University of Aizu, a university specializing in IT.
- It is reviewing the following to establish the city as a mecca for data analysis and usage as "Smart City Aizuwakamatsu".
  ① It aims to <u>make open data obtained</u> from sensors installed in the city, (E.g.: traffic information on public transportation, etc.) and create <u>test-beds of streets so</u> that companies can investigate the feasibility of using the data for their business.
  ② It is reviewing the construction of <u>ICT offices which can be leased by IT companies and IoT related companies</u> in the region.
- Accenture will set up an office at the site to intensively support the city's efforts and lead the collaboration. (Currently more than 30 companies are discussing collaborations)

### Kitakyushu City, Fukuoka Prefecture

- Kitakyushu provides support on the promotion of projects and business startups from various perspectives to IoT projects contributing to resolving regional issues. Support includes <u>knowhow and technical support, providing test-bed venues, financial support, providing and running local information infrastructures, and support is provided through the "e-PORT Partner" collaboration consisting of industry, academia, government, private sector, and financial sector.
  </u>
- In particular, it is currently carrying a test-bed project led by YASKAWA Information Systems and Human Media Creation Center/KYUSHU to create live and excitement in areas around the Kitakyushu Stadium, which is home to the local professional soccer team "Giravanz KitaKyushu" (completed in March 2017).
- Installing beacons and sensors in central areas, it aims to reinvigorate the region and resolve administrative issues by creating live and visualizing the flow of people.





# **IOT Lab Global Connection** Matching of Overseas IoT Ventures and Japanese Companies

- Invite global companies to Japan and promote global collaborations of Japanese companies in order to construct eco systems through the formation of IoT projects centering around Japanese companies.
- First, IoT venture companies wishing to collaborate with Japanese companies will be broadly invited from three regions ASEAN, India, and Israel. 164 companies applied, of which a total of 29 companies were selected through voting by IoT Acceleration Lab members. Business matching was carried out between these companies and Japanese companies at the CEATEC JAPAN venue.
- The overseas venture companies set up exhibition booths in the venture areas at the CEATEC JAPAN venue.
- Local embassies, experts, etc. were invited to briefings held on economic situation, etc., lectures were given on investment opportunities and government support policies, and pitch meetings were held by overseas companies.

# 1) Business matching (1:1 matching)



Combinations of overseas and Japanese companies whose seeds and needs met were set beforehand, <u>and matching was carried out for</u> <u>20 minutes each.</u>

**41** Japanese companies and organizations participated.

**214** matchings were carried out.



### **3** Pitching session

The Israeli Embassy in Japan and NASSCOM talked about the country's economic situation, and government support. Overseas companies appealed their technologies in the pitching session. This session as held for each of the 3 regions. The audience totaled about 325 people

# **2** Exhibition booth

Overseas ventures set up exhibition booths.





Date: Tuesday, October 4 to Friday, October 7, 2016 Venue: CEATEC JAPAN 2016 Hall (Makihari Messe) Co-organizers: IoT Acceleration Lab, Ministry of Economy, Trade and Industry (METI) No. of participating countries: 29 from overseas, 41 from Japan.

### List of Participating Companies from Israel and Details of Support

•55 companies applied from Israel, of which 10 companies were selected after strict screening. In the future, collaborations will be accelerated while using funds, etc.

Company name		Outline of project	Details of support
刘 vayyar.	Vayyar Imaging	3D image sensor capable of internal transmittance, component detection.	O <u>NEDO grants</u> Joint project with Israel Industrial Technology Research Development Center. Support projects
Perytons	Perytons	Cyber security of networks for IoT terminals	including R&D themes such as new energy, energy saving, smart community, environment, robot, machine systems, electronics/information,
	Powertags	Low cost high precision tracking tags	materials/nanotechnology, biotechnology, etc. Provides funds with 50 million yen as the upper limit per year. (Maximum 3 years) Started from 2014 (Up to now held 3 public
	Sol Chip Ltd.	Ultra-small solar power general panel for IoT terminals	offerings, next offering is not decided.)
##\$CADAfence	SCADAfence	Cyber security for industrial networks	O JST Funding (for University) Joint project with Strategic International Research Cooperative Program. Support
CardiacSense	HearTracker	Wrist band device for detecting irregular pulse	research themes on ICT for resilient society. Provides funds with 18 million yen as upper limit in 3 years. Started from 2009 (Up to now held 6 public
3DSignals	3D Signal	Industrial equipment maintenance solutions using ultrasonic dataン	offerings, next offering is not decided.)
MAGNA	Magna BSP	Traffic monitoring camera system with high precision/low mis-detection rate.	To find partners, the "Program to Introduce Israel Ventures for Global Companies" by the
Voiceit	Voiceitt	Realizes smooth communication for persons with speech impediment using vocalization and conversation assist devices.	Israel Innovation Authority can be used.

# IoT Lab Global Connection 2

### List of Participating Companies from India and Details of Support

•64 companies applied from India, of which 10 companies were selected after strict screening. In the future, collaborations will be accelerated through Japan-India JWG.

Company name		Outline of project	Efforts made for collaboration
. Flutura	Flutura Business Solutions Private	IoT platform for optimizing industrial machinery.	○Japan-India JWG This JWG was installed as a framework for policy dialogues participated by industry and
Linkeddots	Linkeddots Engineering Solutions Private	Management of room entry/exit using beacon, etc.	government from the viewpoint of further accelerating collaborations between Japan and India in the IT and electronics industry
	LOCANIX	Development of data analysis and management system using telematrix which is already being used for 90% of ice cream deliveries in Gujarat.	and <b>strengthening competition</b> of both parties based on the ministerial talks between former IT Ministry of India Mr. Shival and former Minister of Economics, Trade and Industry Mr. Shigeki in
SenseGiz	SenseGiz	IoT platform centering around smart home.	February 2013. The Japan side top is METI Commerce and Information Policy Bureau Chief while the India side is Communication and IT Ministry, Electronic Information Technology
Preva Inspiret by Quality	Preva Systems	IoT platform centering around distribution, education, and healthcare	Ministry Electronic Information Technology Bureau (DeitY) director. <b>Consists of three layers:</b> ① <b>Private sector meetings</b>
<b>S</b> tesalit	Stesalit Systems	Specializing in agricultural IoT. Individual development from device to applications.	<ul> <li>Public and private sector meetings</li> <li>government level meetings.</li> <li>Meetings held to date</li> </ul>
Teevr Data	Teevr Data Pvt	Cuts communication costs by 90% using unique data compression technology.	1st meeting : November 2013 @Deli 2nd meeting : October 2014 @Tokyo 3rd meeting : November 2015 @Deli
<u>ขบหร<b>ท</b>ั่ง</u>	Yuktix Technologies	Applied data analysis using large-scale wireless network.	4th meeting November 2016 @Tokyo planned. Bilateral discussions between Japan and India on hardware, human resources, and business collaborations
Todos Tile Conversioner Men To Tile Zisher	Srishti ESDM	Settlement system applying the IDs and biodata of India already possessed by the company.	
TARTANSENSE	TartanSense	Provider of serial image analysis using UAV	Scene of 2nd Japan-India JWG

# **IOT Lab Global Connection** ③ List of Participating Companies from ASEAN and Details of Support

•45 companies applied from ASEAN, of which 10 companies were selected after strict screening. In the future, collaborations will be accelerated through Japan-ASEAN new industry creation support projects, etc.

Company name		Outline of project	Details of support
glueck	Glueck Technologies	Determines gender and emotions using image processing technologies and optimizes outdoor advertisements.	Osupport creation of new industries in Japan and ASEAN
	Electronic Nose	"Electronic nose" which imitates the olfactory sense of mammals including humans, and identifies smell.	To foster new industries, business organizations in Japan and ASEAN will wor together to promote corporate collaborations (matching), policy
	DF Automation & Robotics Sdn Bhd	Manufactures mobile robots for transportation which can be navigated without guide tapes.	recommendations (deregulation, etc.). To support these, governments will establish systems, provide financial support, etc.
VP9 VIET NAM Making Visual Connection	VP9 Vietnam Joint Stock Company	Inexpensive high speed video streaming using outstanding compression algorithm. Awarded research prize by the World Bank.	<b b="" to=""> <g g="" to=""></g></b>
DataMicron	Datamicron Systems Sdn Bhd	Already have customers in seven countries for patented large volume high speed communication technologies.	A-J Innovation Network Keidanren JCCI ABAC ABC ABC ABC ABC ABC ABC ABC ACCIONAL ACC
	Pipeline Network	Capable of high volume communication with communication module using HetNet.	AUBL         共同実証 マッチング支援           2         ビジネスマッチング           2         企融機関 ファンド           1         投資・厳資・保険
	Reneon Technologies	Technologies for reducing power costs of general households and commercial facilities and CO2 using energy management platform.	新産業ビジネス創出 Joint verification projects, etc. will also be
Techcare	Techcare Innovation	IoT balance board which can carry out rehabilitation effectively.	carried out with local companies so that backbone and small and medium sized companies in Japan can contribute to the
Sephic	SOPHIC MSC SDN BHD	Provides diverse solutions in data analysis from manufacturing to agriculture.	advancement of industrial structures of ASEAN, and deepen economic cooperation
Innovation for Better Life	Angkor E&C (Cambodia) Co., Ltd.	Provides solutions for preventing car theft. Capable of tracking from PC and smartphone .	between Japan and ASEAN.

# International Collaborations with IoT Acceleration Consortium <sup>28</sup>

- The IoT Acceleration Consortium promotes collaborations with overseas in the IoT test-bed demonstrations and in the review of standardization that follows. It aims to create and spread global IoT business by Japanese companies.
- On October 3, 2016, the IoT Acceleration Consortium signed an MOU with U.S. IoT related organizations Industrial Internet Consortium (IIC) and OpenFog.

### Industrial Internet Consortium (IIC)

### 

<Outline of organization > Established in March 2014 by five founding members AT&T, CISCO, GE, IBM, and Intel. Aims to promote industrial IoT (Internet of Things).

#### <Aim of MOU>

Share demonstration environment and implement demonstrations based on common architecture understanding, to enable creation of efficient and effective global IoT solutions.

### **OpenFog Consortium**



<Outline of organization> Established in November 19, 2015 mainly by ARM, CISCO, Dell, Intel, Microsoft, and Princeton University. Aims to accelerate open architecture and distributed (processing) computing development (Fog computing technology).

#### <Aim of MOU>

Promote collaborations in the demonstration and standardization, etc. taking into account distributed computing aiming at IoT solutions for fields which particularly require real time and large volume data processing.

#### Joint activities will include

- $\checkmark$  Identifying and sharing best practices
- $\checkmark$  Collaborating on test beds and research and development projects
- Realizing interoperability by harmonizing architecture and other elements
- ✓ Collaborating on standardization
- Other activities to which both parties agree

# Future Action Plans of NexGen IoT Acceleration Lab (Discussion Topics)

# **IoT Acceleration Lab Challenges and Discussion Topics**

How we lead it to platform in collaboration with large companies, advanced technology ventures and global companies.

[Case example]

 Mechanism where venture companies and global companies with unique technologies can join the projects carried out in Demonstration

## Example of participation of Selection finalists in Demonstration

Liquid Marketing which won the Grand Prix of the first Lab Selection is participating in the Demonstration "IoT-Based Service Demonstration Project ". Partnering with JTB, this cutting edge project could not have been realized with conventional collaborations between large companies.



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# How do we attract overseas companies to Japan

### [Case Example]

 $\bigcirc$  Invite overseas companies test-bed demonstration in collaboration with IIC.

<u>Collaboration with IIC and OpenFog</u> Conclusion of MOU with overseas organizations.

Exhibiting Japan Pavilion at C e BIT in Germany Members of IoT Acceleration Labs to exhibit at CeBIT in Hanover, Germany as Japan Pavilion.

<u>Collaboration with overseas ventures and Japanese companies</u> Matching with companies in ASEAN, Israel, and India were carried out this year.







How do we find the regulatory reforms and rules which will lead to proposals made to the government, not limiting efforts to those by individual companies?

[Case Examples]

 $\bigcirc$  IoT Regulatory Reform Selection

Setting up a framework for conducting surveys on ideas with economical impact acquired from new businesses from the technical feasibility and legal aspects, inviting demonstration themes for reviewing regulation and rules which pose as challenges in the implementation of IoT, and carrying out regulatory reform selection.

O Regulations Customer Desk at private incubation facilities, etc. Setting up customer desks at private incubation facilities, where consultation meetings by lawyers, etc. are held, to activate the projects which have come to a deadlock although they were promising business models due to hindrance by regulations.
To excavate leading-edge companies, how do we reassess the project selection method and support method.

#### [Case Example]

 $\bigcirc$  Award type support projects

Setting up award type supports providing the funds to the companies which has been awarded for the best results on a theme.

#### **DARPA Robotics Challenge**

Contest for competing over the performance of disaster relief robots operated by remote control sponsored by DARPA giving away prizes totaling 3.5 million dollars. Participating by universities, private companies, national research centers, etc. from all over the world, to compete and create innovation.



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## How do we lead to human resource development as the IoT Acceleration Lab?

#### [Case Example]

Providing the opportunities for outstanding human resources to use their skills in collaboration with Mitou Kaigi (Meeting of outstanding exploratory IT Human Resources), etc.

#### <u>Creating environments for exploratory IT human</u> resources to play an active role

In last year's Mitou Kaigi meeting, IoT Acceleration Lab member companies and Mitou Kaigi members were matched as a trial. As a result, opportunities for members to play an active role in unexplored areas were born and members were able to secure outstanding personnel.



#### Foster AI engineers

Use working space where AI engineers gather and offer advise from non-Japanese famous researchers



Co-working Space Artificial Intelligence Research Center



#### Foster personnel linking software, hardware, and business

As many IoT startups are launched by software engineers, they come to a bottleneck in hardware development. There are very little private sector efforts linking software and

hardware. 39 Neister

CAMI & Co.

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#### Foster data scientists

Setting up a framework that enables to evaluate skills of data scientists, such as Big Data Analysis Contest



## How do we tie up with support activities for IoT startups in private sector ?

#### [Case Example]

 $\bigcirc$  Collaboration with private sector startup support

Linking with Selection as step-up for entrepreneurs developed with startup supports from private sector.



## How do we link each activity of the IoT Acceleration Consortium and IoT Acceleration Lab?

[Case Example]

O Setting up mechanism to review the cases of uses of Selection finalists with priority in Data Distribution Promotion WG

 $\odot$  Setting up mechanism to link IoT Acceleration Lab Selection with the Selection carried out by Local IoT Acceleration Labs



How do we provide test-beds (servers, systems, data, actual fields, etc.) that allow companies to challenge IoT business?

[Case Example]

 $\bigcirc$  Carry out Selection of test-bed users to participate, inviting test-bed providers

### How do we use and expand the results of Demonstration?

[Case Example]

 $\bigcirc$  Collaboration with Demonstration and private sector platform.

To promote open data of companies and municipalities, there is a need for efforts which allow people to feel the value of data and new methods of using the data.

[Case Example]

O Holding workshops to provide the opportunity to discuss about new data usages, gathering information on open data by companies and municipalities.



## How do we provide more information inside and outside the country?

[Case Example]

 $\bigcirc$  Video distribution of the project results of finalists, etc.

今年4月に支援委員ウド ヴォルツ氏の協力でIoT推 進ラボの政府広報動画を 配信



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Provisional Edition Reference Material #1

## IoT Acceleration Lab 2nd Selection Meeting for Innovative IoT Projects IoT Lab Selection

# List of Supported Projects

### - Contents -

(1) [Grand Prize] UniFa Corporation [Supporting the digitalization of services for monitoring the premises of nursery schools 2 centering on the monitoring robot MEEBO]

2 [Second Prize] Phoenix Solution Co., Ltd. [World's-first RFID tag that is readable even through the metal to which it is attached]

**3 [Second Prize] Zenrin Co., Ltd.** [Demonstration project concerning information on three-dimensional aerial maps toward the realization of safe drone flight over city areas]

(4) [Special Jury Prize] exMedio Inc. [Technology for recognizing ophthalmic disorders using images and data from medical 5 interviews]

5 OryLab Inc. [Realize a community for conveying our existence using avatar robot OriHime]	6
6 GNN Machinery Japan [Raw concrete quality continuous management system (Smart Agitator)]	7
<b>DeNa Co., Ltd.</b> [Realize personal shopper service for reinforcing regional consumption eco system]	8
8 smart-FOA [IoT age data flow information infrastructure "FOA system" for boosting the manufacturing industry in Japan]	9
9 Konica-Minolta Inc. [Home medical care support system by non-contact respiratory sensing]	10
① Aerosense Inc. [Realize safe, simple, and high precision 3D modeling operations]	11
(1) JVC KENWOOD Corporation [Build health management and remote diagnosis service by self recording breathing sounds]	12
<sup>(1)</sup> Space Market, Inc. [Realize regional revitalization by space sharing business and create micro-entrepreneurs]	13
(3) <b>ABEJA, Inc.</b> [Research and development of data system capable of comprehensively managing complicated data for IoT society]	14

## UniFa Corporation

- Supporting the digitalization of services for monitoring the premises of nursery schools -

## Outline of Project

The company aims to resolve the problem of lack of nursery school teachers which is a social issue, and support activities at nursery schools using smartphones/sensors/robots, etc. so that even inexperienced nursery school teachers are able to take care of children safely.

Specifically, the company is currently developing services such as <u>the digitalization of handwritten</u> documents which tend to pose as huge work burden (Communication notebook/afternoon nap check table, temperature sheet, etc.) and <u>support for monitoring of children during their afternoon naps which</u> have the risks of fatal accidents (using video camera/smart bed sensor).

### Outline of Required Support

- Financial support (Public support for technological development, etc.)
- Escort-type support such as guidance, advice by mentors.
- Deregulation (Legal position of digitalization of related documents, etc.)

## Future Vision

By realizing both high quality nursery care and work efficiency, help resolve values problems faced by nurseries such as lack of nursery school teacher. Furthermore, by analyzing data related to nursery school children, advanced data usages such as disease prevention, etc. will be possible.



Grand

## Phoenix Solution Co., Ltd.

#### - World's-first RFID tag that is readable even through the metal to which it is attached -

#### Outline of Project

Phoenix has developed <u>special metal tags which can be read using normal readers, especially behind metals</u> and in laminated states (no batteries needed). These tags are expected to improve work efficiency and reduce management costs in industries using high volume of metallic materials such as manufacturing, construction, lease, distribution, infrastructure and facilities, etc. (Examples of uses: metallic pallets, basket carriage, gas cylinder, construction scaffold, etc.) The company aims to further expand use by application to supply chains and linkage with sensors, drones, etc. This is the first technology of its kind in the world. By developing various types of tags, the companies is aiming at extensive dissemination around the world, and realizing the IoT of metal products.

#### Outline of Required Support

Financial support (Public support for technological development, etc.)

 $\boldsymbol{\cdot}$  Escort-type support such as guidance, advice by mentors.

### **Future Vision**

The global IoT market is expected to be 400 trillion yen in 2020, with 30~50 billion equipment and things connected to networks. Thus efforts will be made to expand this technology using open platforms and sweep the global market in a short period of time.



Second

## Zenrin Co., Ltd.

- Demonstration project concerning information on three-dimensional aerial maps toward the realization of safe drone flight over city areas -

**Outline of Project** 

The company is aiming <u>to develop an automatic drone flying support system</u> as an infrastructure for realizing "<u>contact flight in manned regions such as city areas, etc.</u>" as the ultimate usage of drones. (Level 4)

In this project, the company aims to realize "<u>3D maps of the sky</u>" including recommended flight routes and obstacles, as well as develop technologies enabling safe drone flight in manned regions by he real-time tracking of drones deviated from their routes by <u>gathering and analyzing drone probe information</u>.

**Outline of Required Support** 

Financial support (Public support for technological development, etc.)

**Future Vision** 

•Establish de facto standards in the guidance/control/ management fields serving as infrastructure for industrial use of drone.

• Radically expand the scope of use of drone and realize innovative new services by realizing contact flight in city areas, etc.



Second

## exMedio Inc.

- Technology for recognizing ophthalmic disorders using images and data from medical interviews -

**Outline of Project** 

For non-ophthalmic disorders, the company aims to <u>develop AI enabling automatic identification and</u> <u>diagnostic support of eye diseases using images and medical examination data, and mount to</u> <u>mobile apps "Memiru"</u>.

Presently, **non-ophthalmologists are forced to carry out eye diagnosis** in some situations such as remote island and places, hospitals with single departments, disaster areas, etc., and **the high misdiagnosis rate**\* is a problem.

exMedio is currently developing skin disease automatic identification AI boasting high identification accuracy, and aims to apply this technology to eye diseases in this project.

**Outline of Required Support** 

Financial support (Public support for technological development, etc.)
 Escort-type support such as guidance, advice by mentors.

### **Future Vision**

Through diagnostic support using AI, it will be possible to <u>reduce</u> <u>misdiagnosis rate</u> by non-specialist doctors, and improve patient QOL. In the future, the scope of application will be expanded to other medical departments and <u>the service will be provided to developing countries</u> <u>and poor regions, etc.</u> as a low cost diagnostic support technology.

\*There are research reports indicating that 84% of diagnosis results of non-<u>ophthalmologists and</u> <u>ophthalmologists are different.</u> BMJ 1988:1162-1167



**Special Jury** 

## OryLab Inc.

- Realize a community for conveying our existence using avatar robot OriHime -

#### **Outline of Project**

OryLab has developed <u>an avatar robot OriHime capable of "conveying existence"</u>. It serves as an avatar for going to places where we cannot go due to physical reasons such as <u>Lou Gehrig's disease</u> or distant places when posted far away from home, or meeting people we cannot meet. Even on the bed, we can learn, work, participate in community through OriHime.

Presently, it is used for patients with difficult to cure diseases, disabled persons, and for those working at home such as women taking of their children, etc.

#### **Outline of Required Support**

Financial support (Support for technological development for strengthening "sense of presence".)
Expand scope of support of national grant projects.

#### **Future Vision**

In the future, by allowing the robot to be placed anywhere in facilities or at home, it will be possible to construct a presence infrastructure in which anybody can virtually go to the required places anytime and carry out natural communication with people in far away places, learn, work, etc.



## **GNN Machinery Japan**

- Raw concrete quality continuous management system (Smart Agitator) -

## **Outline of Project**

The company has <u>developed a continuous ready-mixed concrete quality management system (Smart Agitator)</u> <u>capable of high quality control by sending the state of ready-mixed concrete being transported</u> (hereafter readymixed concrete) together with car information such as GPS position information, drum rotating speed, drum inner pressure, etc., <u>to the cloud server at real-time</u>.

Presently, ready-mixed concrete product inspection is manual sampling inspection by operators at the site with certain level of skills. As a result, **quality is inconsistent**, and there **are problems such as needing to secure such matured workers**.

The use of this system realizes <u>automatic measures that does not need human assistance</u>, and <u>management of</u> <u>ready-mixed concrete quality for all products</u>. It helps resolve the challenges faced in the ready-mixed concrete and construction industry such as <u>reducing work time by 40% in addition</u> as well as <u>ensuring safety</u>.

#### **Outline of Required Support**

Financial support (Public support, funds, etc. for service development)

#### **Future Vision**

With the problems faced in the ready-mixed concrete and construction industry being increasingly resolved by IoT (improved inspection efficiency, securing of time-series management and traceability for all products, securing of personnel, etc.), Japan is currently facing a construction rush towards the 2020 Tokyo Olympics/Paralympics. This technology is expected to contribute to the maintenance of high quality construction technologies.



## DeNa Co., Ltd.

#### - Implementation of a shopping agent that strengthens the local consumption eco system -

### **Outline of Project**

ロボネコヤマト

By cooperating with the major distribution companies, the company aims to create a service that connects local stores with consumers via the use of self driven vehicles.

Together with the research and development of self driving, they aim to create a system where various data such as the store selling the goods, the delivery address, order time and local traffic information can be **analyzed via artificial intelligence to create the most effective delivery route possible**.

It should be possible to solve <u>the issue of disadvantaged shoppers</u>, <u>revitalize local shopping districts</u>, <u>increase</u> <u>the efficiency of delivery truck routes</u> and avoiding traffic congestion thereby <u>decreasing CO2 emissions</u>. With a locally based <u>EC network constructed to strengthen local consumption</u>, it will become <u>a new axis of</u> <u>formation within the EC world</u>.

#### **Outline of Required Support Future Vision** Financial support Stress free delivery becomes possible which takes in 1. Development of a **highly efficient delivery** to consideration people's movements and daily lives, planning algorithm with pin point delivery of goods at designated times 2. Development of technology that will **detect the** and locations. most efficient vehicle placement for goods pickup Elimination of disadvantaged shoppers and Deregulation (Definite implementation of publicrevitalization of local shopping districts, contributing private talks (2015.11) towards self driving vehicles) to resolving local issues. Service Flow

Obtain goods from Store goods from local stores online shops in storage box

Confirm delivery stime and address for the goods

Send notification before delivery

Receive the goods



## smart-FOA

- IoT age data flow information infrastructure "FOA system" for boosting the manufacturing industry in Japan -

#### **Outline of Project**

It is predicted that with the advance of IoT, the information systems at manufacturing locations will get mixed together, making it more complicated to connect data together. The 'FOA System' is able to <u>resolve these</u> problems via it's capability to consolidate information from various systems related to 'Events' (such as '<u>Defective product detected'</u>). With this event driven flow type data system, it has become possible for people onsite to people in management to "<u>enable to understand</u>"\* what is happening at manufacturing locations. Furthermore it is possible to retrofit current systems, allowing small and medium sized companies to make a small start. In the future the 'Smart-FOA Platform' system will be developed so that with standard API an open platform can be achieved, which can be expandable without the need to stop the system of various services.

## Outline of Required Support

• Financial support (Public support for technological development, etc.)

• Escort-type support such as guidance, advice by mentors.

#### **Future Vision**

To broadly permeate the domestic manufacturing industries with IoT together with small and medium sized companies that find it hard to incorporate large scale systems, as well as creating a data platform for the manufacturing industry in association with Cisco and other large Japanese vendors, that can be expanded globally.



## Konica Minolta, Inc

- Home medical care support system by non-contact respiratory sensing -

#### **Outline of Project**

The number of nursing homes and 'home care patients' staying at home is increasing yearly, with the current 540,000 patients estimated to increase to 1,900,000 by the year 2030. Also, it is assumed that with this the number of 'nursing staff' for these home care patients will drastically increase.

As a result of this, it is imperative that a system be constructed that will decrease the burden of home care physicians and prepare ourselves for an aging society.

This project aims to create a home healthcare platform using <u>a unique microwave sensor as its core technology</u>, <u>that is capable of capturing detailed breathing and sleep information without direct contact</u>, and together with measured data for body temperature, blood pressure and such, it will be able to <u>confirm the safety of</u> <u>patients as well as monitor the quality of their sleep that will lead to more effective home healthcare</u>.



## Aerosense Inc.

#### - Realize safe, simple, and high precision 3D modeling operations -

### **Outline of Project**

The company has <u>technology that utilize drones that take areal images to make high precision 3D models</u>, optimizing the work around civil engineering and topography surveys as well as construction designs. Specifically, it has become possible to <u>decrease the number of employees and man hours for civil engineering surveys to one third of the conventional number</u> (for a 90Ha survey, it will take around 2 weeks compared to the conventional duration of 6 weeks). By further evolving this, <u>it has become possible to automate the survey marker position timing and position measurements, as</u> <u>well as any revision work on the marker from the filmed images</u>, allowing for the most automated work schedule as possible, and with the use of these drones for civil engineering surveys a further reduction in manpower and better work efficiency (a 90Ha survey can be done in around one week) has become feasible.

### **Outline of Required Support**

• Financial support (Funding for technological development, etc.)

• Establishment of rules (a sharing of views within similar companies towards a standard for public surveys, re-evaluation of export restrictions etc.)

#### **Future Vision**

To be the forerunner of IoT within public works, being able to respond to the lack of workers caused by the decreasing birthrate and aging population.
To become the foundation of areal imagery 3D modeling with broad application possibilities such as tourism and construction; feasible for overseas development also.



## JVC KENWOOD Corporation

- Build health management and remote diagnosis service by self recording breathing sounds -

### **Outline of Project**

The company aims to offer healthcare for the **estimated 8 million domestic asthmatic patients** with **a service that records their breathing sounds, allowing them to check their health via cloud information.** 

They are targeting the implementation of software being developed, that is capable of <u>detecting abnormalities from the</u> <u>recorded breathing sounds</u>.

Furthermore in the future, with the combination of AI (machine learning) the recorded breathing sounds together with related information (physical condition from recorded asthmatic diaries, seasons, time, associated symptoms, weather, treatment details, medication situation, contents of daily life etc.) that can be combined and made in to a model whereby the seasons, time and weather forecasts can be connected to undertake a more personalized symptom prediction for patients.

#### **Outline of Required Support**

Financial support (Funding, etc.)
Deregulation (Clarification of the legal positioning of a breath recording devise)

#### **Future Vision**

To increase the service from healthcare for asthmatic patients, to a telemedicine and homecare service via the use of breathing sounds. <u>Contribute in the reduction of medical costs</u> <u>with appropriate health care.</u>

New big data business via the accumulation of sounds.



## Space Market, Inc.

- Realize regional revitalization by space sharing business and create micro-entrepreneurs -

#### **Outline of Project**

- Operation of a platform that matches hosts with unutilized spaces with guests looking for locations. Together with meeting rooms etc., the company offers unique spaces such as shrines and temples, ruined buildings, major's offices and remote islands. By offering recommendations for unutilized spaces to owners and bringing them together with users, it has successively been able to monetize unutilized real estate.
- By refining the recommendation function via the use of AI, they are aiming to design and implement a system with a compensation scheme whereby hosts and guests can use it with peace of mind.

#### **Outline of Required Support**

- Financial support (Public aid to upgrade the service)
- Escort-type support such as guidance, advice by mentors.
- Deregulation (Institutional handling of compensation schemes)

#### **Future Vision**

•By progressing collaboration with municipalities, <u>solve</u> various social issues such as empty houses and deficit administration of local government facilities. At the same time, contribute towards increased tourism originating from the unique locations. Build successful examples as role models and expand nationwide.

•Contribute towards regional vitalization by offering a pioneering example of a sharing economy involving municipalities.



## ABEJA, Inc.

- Research and development of data system capable of comprehensively managing complicated data for IoT society -

### **Outline of Project**

<u>The advancement</u> of the already developed <u>data base utilized in artificial intelligence data analysis platforms</u>. With the intention of maximizing sales at retail stores, problems arose as <u>adjusting and formalizing the use of current data</u> <u>was deemed insufficient</u>. With various information on employees, the location of customers and their movement, product displacement, stock situations etc. being a factor in influencing sales, it is necessary to <u>comprehensively manage the</u> <u>assorted pieces of data</u> that is not adjusted or formalized, and <u>use artificial intelligence technology to create a data</u> <u>base and make simplified links possible</u>. Starting with existing retail store customers, the project will develop <u>an artificial intelligence data analysis platform that can be used for a variety of industries that plan to advance the use of IoT.</u>



Provisional Edition Reference Material #2

## Implementation State of IoT Lab Demonstration (IoT related demonstration budget) by Theme

## - Contents -

#### 1. Social System Promotion projects for promoting IoT FY2015 Supplementary budget: 1.12 Billion yen FY2016 Initial budget: 2.04 Billion yen/Supplementary budget: 1.1 Billion yen FY2017 Requested budget: 2.24 Billion yen

1	[Manufacturing] Japanese-Style Smart Factory Model Case Demonstration Project ·····	3
	[Infrastructure] New Industry Model Creation Project in Regional Social Infrastructure Field	
3	[Industrial safety] Independent Safety Measures Advancement Project (Oil Refinery)/	
	Chemical Plant, etc. · · · · · · · · · · · · · · · · · · ·	5
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#### [New Projects]

8	[Smart home] Data Usage Environment Establishment Promotion Project for Smart Homes	12
9	[Aircraft] Aircraft System Advancement Project for Supporting Piloting	13

#### 2. Smart Mobility System Research & Development and Demonstration Project FY2016 Initial budget: 1.88 Billion yen FY2017 Requested budget: 3 Billion yen ·······<sup>14</sup>

## **①**[Manufacturing] Japanese-Style Smart Factory Model Case Demonstration Project

- This project aims to establish infrastructures which enables Japan's manufacturing industry to make visible the situation of production sites, and deal flexibly with market needs that change quickly.
- Specifically, it will reflect information on the operations of the different types of production machines and facilities in production management and quality management, etc., and create common formats for data transmission for realizing optimum production, inventory, distribution, etc.



#### ② [Infrastructure] New Industry Model Creation Project in Regional Social Infrastructure Field

- The efficient and sustainable business operations in the field of regional social infrastructure is a major social issue. Amidst the dwindling population, declining birthrate, and growing silver population, regional infrastructure businesses are facing reduced effects of investments with the aging of facilities, excess facilities, and reduced demands.
- In such social infrastructure fields, this projects aims to carry out standardizations for applying IoT to a series
  of business processes (facility management, operational management) to enhance operational efficiency
  through the use of IoT. This will help <u>enhance the efficiency of routine operations as well as realize
  optimum asset maintenance management.</u>
- In 2016, <u>the specific effects of IoT for waterworks will be demonstrated</u>, and the effectiveness of using IoT in the social infrastructure field not limited to waterworks will be verified.

[Details of implementation] By standardizing data processing, integrate and analyze difference data such as operations data, asset data, etc., to enhance management efficiency and resolve vendor lock in.



#### 1. Diagnosis of deterioration signs

Use data accumulated from various facilities and devices to automatically detect signs of machine deterioration

#### 2. Efficient asset management taking into account LCC

Using information such as change in population, operations information, and maintenance information, perform simulation of reorganization of facilities and equipment to support efficiency facility renewal plans. %LCC : Life cycle costs





Automatic detection of operation and equipment malfunctions

#### 3. Efficient operations

Centralize information on operations of multiple facilities located over a wide area and water supply information and realize efficient operations of each facility through monitoring of operations and remote control.



[Implemented by] Mitsubishi Research Institute, Hitachi, NTT

[Water suppliers] Iwate Chubu Waterworks Organization, Osaka Waterworks Authority, Kagawa Waterworks, Takamatsu City Water and Sewage Bureau, Kagawa Prefecture Waterworks Setup Preparatory Committee, Hachinohe Regional Water Supply Authority

#### ③[Industrial safety] Independent Safety Measures Advancement Project (Oil Refinery)/Chemical Plant, etc.)

- analyzing realtime operational data (temperature, pressure, flow, etc.) constantly acquired using sensors, etc. in the area of industrial safety measures (oil refinery, chemical plants, etc.)
- The efficiency of such new mechanisms will be checked and the mechanisms will be incorporated in new regulatory systems of the High Pressure Gas Safety Law (Super Certified Business System), implementation of IoT, etc. will be promoted.



[Participating companies]

 $1: \mathsf{Tottori}$  University, Hitachi, Yokogawa Electric, NEC, etc.

2 : JX, Idemitsu, Cosmo Energy Group, Showa Shell Sekiyu, Tonen General, Taiyo Oil, Fuji Oil Company, Asahi Kasei, Sumitomo Chemical, Maruzen Petrochemical, Mitsui Chemical, JSR, Nippon Shokubai, ZEON, Mitsubishi Chemical, Showa Denko, Daicel, Denka, Tosoh, Nippon Steel and Sumikin Chemical

#### **④** [Government] New Index Development Project Using Big Data

This project aims to use <u>big data such as POS data which private sector companies posses, SNS data</u>, etc., accumulated in cyber space, to <u>complement existing governmental statistics</u>, and develop new <u>indices for accurately determining economical trends and reporting them promptly</u>

#### [Details of implementation]

In 2016, POS data will be procured from retailers, limited to the "home appliance" field, and demonstrations will be carried out first for the following.

- •Development of new indices which can substitute/complement existing government statistics (survey of dynamic statistics of commerce).
- •Development of new indices with high added value by linking big data such as POS and SNS, etc. and government statistics data, etc.

In addition, hold the "Expert Committee on Use of Big Data", and review details of the establishment of regulations/rules required for the use of big data in government statistics.

#### [Implementation system]



## **(5)** [Medical/Health1] Health Information Infrastructure Establishment and Usage Promotion Project

- This demonstration project aims to specifically enhance symptoms through intervention for patients with mild diabetes by companies, insurers, medical practitioners, etc. using health information etc. As part of these efforts, <u>the required</u> <u>data formats, health information collection methods using IoT terminals, and intervention methods for</u> <u>subjects are verified.</u>
- In particular, given that the format and definition of health information differ by equipment and manufacturer, and the smooth accumulation and use of information is difficult, data formats will actually be devised and used. This project will aim to promote services using health information, etc. Accumulated from IoT equipment.



#### (Reference) METI 2015 Supplementary Budget "New Industry Models Creation Infrastructure Establishment Project for Promoting IoT" List of consortiums selected for project for promoting behavioral modification using individual health and medical care information possessed by companies, insurers, etc.

Туре	Representati ve Organization	Consortium	Participating Organizations/Main Co-	No. of participants (Top: Results as of November, Bottom: Scheduled no. of persons) Moderate Borderline Healthy		er, Bottom:	Outline		
	Organization		sponsors	Moderate patients %1	patients %2	persons %3			
Leading company	Ewel	Collabo Health	Analysts and industrial medical universities	105	115	860,000	<ul> <li>Participated by Konica Minolta, Autobacs, PFU, Nippon Life Insurance, Orix Group, Nissan, and 18 other organizations.</li> <li>Collaborating with industrial medical universities and industrial</li> </ul>		
company				(220)	-	physicians of companies, productivity loss amount is compared in addition to activity volume and analyzed.			
Leading	Minacare	Health and medication information collaboration by corporate insurers using Genki Lab	Daiichi-Life, Terumo Health Life Insurance Society, Toppan Group Health Life Insurance Society, LIXI Health Life Insurance Society	29	110	160,000	<ul> <li>Participated by Daiichi-Life, Terumo Health Life Insurance Society, Toppan Group Health Life Insurance Society, LIXI Health Life Insurance Society.</li> <li>Health and medical information possessed by corporate insurers and subscribers is linked by systems to realize comprehensive support.</li> </ul>		
company				(50)	(100)				
Leading		Health improvement by	Mizuho Information & Research Institute, Mizuho Bank	-	123	77,000	<ul> <li>Participated by Mizuho FG corporate health insurance association (Mizuho Health Insurance Society) and SMS.</li> <li>Escort-type services are provided where the health conditions of</li> </ul>		
company	SMS	personal nutritionists		_	(180)		subjects are generally tracked by the individuals, doctors, nutritionists, etc., and nutritionists provide diet and exercise support personally everyday using apps and PC.		
Leading company	Nomura Research	Marunouchi Healthy Town Development Association	Mitsubishi Estate, Nippon Parking Development, Japan Medical Checkup Association, Life Science Institute, Carna Health Support	57	4	98,000	<ul> <li>Participated by companies located in the Marunouchi area (Mitsubishi Chemical, Tokio Marine and Nichido Fire Insurance, Nomura Securities, Asahi Newspaper, Mitsubishi Estate, Asahi Life).</li> <li>Programs for preventing serious cases are carried out regionally using wearable equipment and monitoring alert functions.</li> </ul>		
company	Institute			(60)	-				
Small/mediu m company	Junpukai	Creating healthy companies	Ryobi Holdings, Japan Health Insurance, Association Okayama branch, Toppan	85	40	<b>8,400</b> (Japan Health Insurance Association Okayama branch : 395000)	(Japan Health Insurance Association	<ul> <li>Participated by Ryobi Holdings including bus and taxi drivers. Tie- up with Japan Health Insurance Association.</li> <li>Provides guidance to subjects and create programs using lifestyle</li> </ul>	
	y	companies	Printing, Tanita	(100)	-		disease recovery plans, etc. , and provide monitoring functions using corporate management functions.		
Dogional	INSTITUTE OF	ITUTE OF prevention of serious cases Association, Saitama Prefe VAGEMENT of diabetes in Saitama Medical Association, Saitar	NTT Data, Japan Medical Association, Saitama Prefecture Medical Association, Saitama	54	_	(4 participating cities National Health Insurance:	<ul> <li>Participated by Saitama Prefecture municipalities (Ageo-shi, Tokorozawa-shi, Saitama-shi, Sayama-shi).</li> <li>Prefectures, municipalities, cities, towns, and villages collaborate</li> </ul>		
	CONSULTING			(100)	-	Approx. 480000)	with doctors and provide IoT programs.		
Regional/Le ading company	e Aichi Health Promotion Public Interest Foundation	Seirei Social Welfare Community, Nagoya University, Japan Oracle, ABeam	168	_	93,000	<ul> <li>The project will be carried out by tying up with 23 medical organizations and two health guidance organization and sharing knowhow through workgroups.</li> </ul>			
company			Consulting, Medical Data Vision Omron Healthcare	(200)	_		<ul> <li>Sends messages and calls for attention via the Shichifukujin Apps. Analyzes and reviews machine learning using accumulated data.</li> </ul>		
Leading company	Nagoya University	Health navigator	Toyota, NAC, Nippon	152	-	340,000	<ul> <li>Participated by employees of Toyota head office and their doctors.</li> <li>Aims to realize visible data using the Health Navigator, and services such as virtual staff (regular sending of advice),</li> </ul>		
/Regional				(130)	-		verification of medical conditions call center nurses, face-t-face health guidance by industrial doctors.		
				650	392	Approx. 1,640,000	<ul> <li>%1:Includes subjects whose diabetes diagnosis index (HbA1c) is above 6.5 and require medication.</li> <li>%2:Includes subjects whose diabetes diagnosis index (HbA1c) is</li> </ul>		
Total			(860)	(280)	Association, Japan	bove 5.6 but below 6.5 and require medication. ≪3: No. of employees per company (≒health insurance subscribers			
excluding dependents)									

#### ⑤[Medical/Health②] Health Promotion Model Business Using Life Data Analysis

- <u>Demonstration projects aimed to investigate systematic and technological tasks</u> when applying the following technologies in healthcare industry, etc. starting with genetic testing.
  - 1 <u>Statistical analysis method for efficiently analyzing relations between multiple genetic risk</u> <u>factors and diseases</u>
  - 2 <u>Technology for analyzing DB with large data volume such as genome information, etc. in</u> <u>encrypted state</u>
- By establishing these technologies, aim to <u>①enhance accuracy of onset risk forecast of lifestyle diseases</u>, <u>etc., and</u> <u>②establish environment where life data can be used safely</u>.

 $\ensuremath{\textcircled{1}}$  Demonstration of statistics analysis method for efficiently determining multiple risk factors

#### [Present situation]

 Search relation of risk factors and diseases, etc. 1 on 1. Cannot evaluate effects of overlapped multiple factors.
 → Can only explain some of the genetic causes of diseases, etc.

•Using database containing genetic analysis information and clinical information, comprehensively analyze relations between combination of multiple factors and diseases, etc. (Analysis method : \_(Limitless-Arity Multiple testing Procedure (LAMP)

- •Verify if analysis is possible using realistic calculation resources (time, cost, performance, etc.)
- → Improves accuracy of risk prediction of lifestyle diseases, etc. based on genetic analysis

[Implementation system] (i) National Institute of Advanced Industrial Science and Technology [Database used for demonstration] Biobank Japan (Disease biobank by Univ. of Tokyo, RIKEN, etc.) DB (Gene analysis information + clinical information)

#### (ii) GeneQuest

[Database used for demonstration] DB accumulated and constructed in own company's inspection operations (Gene analysis information + questionnaire information)

#### Existing method



## New method (LAMP method)



Analyze correlation with multiple gene mutations by searching the data of multiple items

### ② Demonstration of secure multiparty computing technology which can be applied to DB with large data amount

#### [Present situation]

•Secure multiparty computing technology for large data volume with high sensitivity such as genome information, etc. has not been established

#### [Implementation system] SBX

[Platform used for demonstration] Life science information analysis integration platform Garuda (can mount various information analysis tools, DB). Spread extensively to medical and health information analysis)



 Verify if secure multiparty computing technology applied to DB with small data volume such as compound structure DB can also be applied to DB with large data volume such as genome information, etc.
 → Reduces leakage risks of information with high sensitivity such as genome information, etc.

#### Illustration of secure multiparty computing technology



#### **(6)** [Distribution] Drone IoT Demonstration Project

 To <u>realize safe distribution activities</u> by unmanned flying to remote islands, etc. using drones with the Quasi zenith satellite drones, this project aims to conduct flight demonstrations for accumulating various data (Kamiamagusa-shi to Yushima, Kumamoto Prefecture) and survey research for commercialization.

#### Project details

1. Development and demonstration of drones using Quasi zenith satellite system

- 2. Survey and research for commercialization
  - ① Based on the results of flight demonstrations, investigate systematic and technical issues of commercialization.
  - ② Investigate safety measures including security measures
  - ③ Survey of commercialization needs

#### Implementation system

Led by: Hitachi Zosen Drones: EnRoute, Yamaha Motor Communication and operating system Demonstration municipal: Kumamoto Prefecture, Kamiamakusa-shi

#### Demonstration area

(Kamiamakusa-shi, Kumamoto Prefecture)



•Implement demonstration experiments in Kamiamakusa-shi, Kumamoto Prefecture on Nov 29, 2016



#### **⑦** [Service] IoT-Based Service Demonstration Project

- To realize "Omotenashi" service, this project aims to carry out demonstrations on sharing/using **data related** to attributes (gender, age, nationality, etc..) and history of actions (accommodations, shopping, movement, etc..) between service providers with consent from the visitors to Japan, and providing advanced and diverse service /payment environment.
- In the demonstrations, efforts will be made to respond to systems in individual services, and rules will be established on dealing data formats for sharing and using data between various service providers with different systems.

Demonstrations were started at actual sites from Kanto (Hakone, Yugawara, Kamakura) local 🔥 October this year. Aim for use by foreigners visiting demonstrations Japan exceeding 10000 persons within the year. Theme : New services using biometrics authentication, etc., Kanto Implementation system : JTB Corporate Sales, 情報連携 (Hakone, Yugawara, Information linkage B Liquid, Hakone Onsen, Yugawara Onsen, etc.. (箱根・湯河原・鎌倉 Kamakura) 関西 • Settlement by biometric (大阪) authentication Checkin/Checkout Kansai Delivery and receipt of goods Omotenashi (Osaka) Provision of regional information Platform in multiple languages 九州 B Kansai (Osaka) local demonstration (福岡) **Theme** : New settlement (Total Wallet, etc..) Implementation system : Panasonic Group, Mitsui Kvushu Sumitomo Card, Dai Nippon Printing, Kaiyukan (Fukuoka) (Aquarium), etc.,

#### Construction of "Omotenashi Platform"

**7**-**7**: Information linkage between various service platforms

#### Implementation system: Deloitte, Dai Nippon Printing, etc..

#### Establish rules on data exchange regulations (data format) via demonstration projects

#### (Example of data items)

userID.email.phone.firstname.middleName.lastName.sex.gender.blood.birth day,language,nationalities,country,state,city,wedlock,family,work,hobby,inte rest, smoke, allergyFood, arrivalDate, departureDate, tourType, purpose, headco unt,member,paymentNumber,paymentType,shop,item,currency,quantity,pri ce,amount ···



- Register multiple payment means anywhere, anytime using a smartphone, and carry out biometrics authentication
- Provide multiple-language information linked to signboards, signage, etc..

Kyushu (Fukuoka) local demonstration

**Theme** : Broad, horizontal information usage and promotion of consumption

#### Implementation system : JTB, JTB Tourism Research & Consulting, JCB, JSTO, NTT Advertising, Kyushu Economic Federation, etc..



• Issue card type gift certificate linked to mobile phone apps, and in addition to attribute information, gather access logs/GPS information/settlement history, etc.., and provide service



**1st IoT Lab Selection Grand Prize Winner** 



using Artificial Intelligence

#### Institutional issues

Can verification of actual passport based on Hotel and Ryokan Management Law be substituted with fingerprint authentication system

#### Use of gray zone resolution system

Enable passport verification of foreign tourists visiting Japan when paying for shopping and checking into hotels, using fingerprint only.

 $\rightarrow$ Use for demonstration projects

## **(8)** [Smate home] Data Usage Environment Establishment Promotion Project for Smart Homes (New)

- In the future, with the increase in equipment linked inside the household and improvement of <u>volume/quality</u> of data which can be acquired, it is hoped that this project will help <u>create innovative services</u> enabling customization of living space and improvement in product lifecycle, in addition to the visualization of energy consumption <u>and On/Off operations of home appliances</u>.
- Through demonstrations, the environment required for creating new services will be established, such as devising common industrial cross-sectional guidelines in data collaborations taking into account privacy.

#### **Image of Project**

- Construct an environment which enables equipment to be connected to the network in the home to be brought in to acquire/provide data in an open manner through corporate consortiums made up of house manufacturers, home appliance manufacturers, power and gas providers, and service providers.
- Demonstrations will also be carried out to create use cases such as comprehensive services in the product life cycle and services meeting needs of private companies using various data related to the home.



### Resolve social issues (E.g.) · Support lifestyles for promoting the advancement of home care using life logs and advance of women into society. · Promote recall measures and discharge of disposed home appliances through the proper route through the enhancement of serviceability of home appliances. Satisfy corporate and individual needs (E.g.) · Develop products meeting consumer needs by analyzing consumer information, equipment operation state. · Realize comfortable lives by grasping the state at home from outside and automatic control of home appliances.



[Outline of innovative services born from

data collaboration]

#### [Aircraft] Aircraft System Advancement Project for Supporting Piloting (New)

- Global air transportation demand will expand at an annual rate of 5% in the coming years. While the number of pilots is expected to double by the year 2030, there will still be a deficit of approximately 8,000 pilots per year, raising the concern of the need for more skilled pilots.
- <u>Utilizing accumulated navigation data and AI technology, this project aims to carry out</u> <u>demonstrations for realizing sophisticated and safe aircraft systems such as</u> systems for supporting pilots <u>with assistance on navigational flight plan alterations during bad weather</u>, which is currently manually handled by the pilot.



#### 10 [Mobility] Smart Mobility System Research & Development and Demonstration Project

#### **Purpose and Details of Project**

This project aims to demonstrate the use of a sophisticated autonomous driving system that will help contribute to the advancement of energy saving for the transportation sector, that takes in to consideration safety, social receptivity, economic efficiency as well as the global outlook, as well as to investigate the necessary technology, business environment and such to implement it in to society.

 $\Rightarrow$  Sophisticated autonomous driving system <u>Convoy (columnar) driving, Automatic valet parking</u>, Use of exclusive zones, etc. for <u>Last</u>

#### mile autonomous driving (Terminal traffic system) Convoy (columnar) driving Select location for 2016 demonstration run Implement demonstration experiment at test course in 2017 Automatic valet parking Implement demonstration experiment in 2018

**Future Vision** : Actualization of over 3 unmanned trucks driving together on the highway at night in a truck convoy



#### **Required efforts**

ODevelopment of electronic connection technology (including brakes)

OArouse social receptivity (start demonstrations with 2 following cars with persons on board) etc.

#### Lifestyle autonomous driving

Select demonstration location via public offering in 2016 Aim to implement demonstration experiment by 2018

**Future Vision** : A new transport service via the use of an exclusive zone is realized, connecting the 'Last one mile' between the nearest station etc. and final destination location

#### Implementation structure coordination: Toyota Tsusho

OTest vehicle production, demonstration experiment implementation:

Isuzu Motor Co., Hino Motor Co., Mitsubishi Fuso, UD Truck OTechnology necessary for the columnar convoy:

Advanced Smart Mobility Co., JTEKT, Nabtesco, Wabco Japan, Nippon Signal Co.

OEvaluation of business model etc.: Yamato Transport, Sagawa

Express, Nippon Express, Japan Trucking Association **Future Vision** : Actualization of automatic valet parking at exclusive parking lots (where there are no pedestrians)



#### Implementation structure coordination: Japan Automobile Research Institute

○Control center development: Fujitsu Ten ○Parking control format development: Aishin Seiki Co.

○Mapping, localizer\* format development: Pioneer

(From Honda Motor Co. homepage) F

#### **Required efforts**

OConsensus building amongst the related parties

 $\bigcirc$ Allocate responsibilities (standardization) for vehicles, parking, control center etc.



SB Drive, The Japan Research Institute

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